

COURSE STRUCTURE AND WORKLOAD

MBA Syllabus JUNE w. e. f. 2019-20 (CBCS)

SCHOOL OF COMMERCE & MANAGEMENT SCIENCES

Name of the Class: M.B.A. (First Year: I Semester)

Program Code	Course Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	I/137-1/C1	Principles & Practice of Management	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C2	Accounting for Managers	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C3	Managerial Economics	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C4	Legal aspects of Business	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C5/A	Quantitative Techniques & Business Mathematics OR	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C6/B	Computer Applications in Management (including 2 credits for practical exam conducted by internal examiner only at end of the semester)	4	4	50	50	100
SCM-C-MBA-PG	I/137-1/C7	Organizational Behavior	4	4	50	50	100
Total			24	24	300	300	600

M.B.A. (First Year: II Semester)

Program Code	Course Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	II/137-1/C8	Marketing Management	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/C9	Financial Management	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/C10	Production & Operations Management	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/C11	Human Resource Management	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/OE 1	<i>Open Elective OR</i>	4	4	0	50	100
SCM-C-MBA-PG	II/137/SEC1	E- Business	4	4	50	0	
SCM-C-MBA-PG	II/137-1/C 12	Business Environment	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/SEC2/A	Management of Creativity and Innovations OR	4	4	50	50	100
SCM-C-MBA-PG	II/137-1/SEC3/B	Principles of Banking And	2	2	0	50	
SCM-C-MBA-PG	III/137-1/GE1/B	Tally (Practical) \$	2	2	50	0	
Total			28	28	350	350	700

Open Electives (OE) for Inter Credit Transfer: Research methodology (4 credits)/Online course from NPTEL or MOOC / SWAYAM of 4 credits

M.B.A. (Second Year: III Semester)

Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	III/137-1/C13/A	Business Policy & Strategic Management OR	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/SEC4/B	Foreign Language : Spanish/ French AND	2	2	0	50	
SCM-C-MBA-PG	III/137-1/SEC5/B	Productivity and Quality Management	2	2	50	0	
SCM-C-MBA-PG	III/137-1/SEC5	Entrepreneurship Development	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/C14	International Business Management	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/C15	Managerial Communication	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/OE2	OPEN ELECTIVE OR	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/SEC4	E-Business					
Total			20	20	250	250	500
FUNCTIONAL ELECTIVES I (Marketing) Group A							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	III/137-1/DSE1/A	Consumer Behavior & Marketing Research	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE2/B	Advertising, Sales Promotion, Sales & Distribution Management	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE3/C	Rural and Industrial Marketing	4	4	50	50	100
Electives Total			12	12	150	150	300
FUNCTIONAL ELECTIVES II (Finance) Group B							

Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	III/137-1/DSE4/A	Security Analysis & Portfolio Management.	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE5/B	Strategic Financial Management and Financial Derivatives	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE6/C	International Financial Management	4	4	50	50	100
Electives Total			12	12	150	150	300
FUNCTIONAL ELECTIVES III (HRM) Group C							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	III/137-1/DSE7/A	Leadership Skill and Change Management	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE8/B	International Human Resource Management	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE9/C	Management of Industrial relations & Employment Laws and	4	4	50	50	100
Electives Total			12	12	150	150	300
FUNCTIONAL ELECTIVES IV (Information Systems) Group D							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	III/137-1/DSE10/A	Structured System Analysis & Design	4	4	50	50	100
SCM-C-MBA-PG	III/137-1/DSE11/B	Software Engineering & Management	4	4	50	50	100
SCM-C-MBA-PG	III/137-	Database Management Systems	4	4	50	50	100

	1/DSE12/ C						
Electives Total			12	12	150	150	300
Total			68	32	400	400	800

Open Electives (OE) of 4 credits either from foreign language or any other.

- Candidates can opt for the online NPTEL (<https://onlinecourses.nptel.ac.in>), SAWYAM, MOOC OR any other government recognized Management related course offered for 4 credits on his/her own, complete it successfully before admission in third semester, and submit the completion certificate to the director of the school. Through this he/she can avail the benefit of waiving the four-credit course in third semester in open elective.

**M.B.A. (Second Year: IV Semester
Compulsory subjects**

Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	IV/137-1/SEC7/A	Operations Research OR	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/SEC8/B	Research Methodology	4	4	50	50	
SCM-C-MBA-PG	IV/137-1/GE2/A	Corporate Governance, Business Ethics & Ethos OR	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/SEC8/B	Logistics & Supply chain management OR	4	4	50	50	
SCM-C-MBA-PG	IV/137-1/SEC9/C	Management Control System OR	4	4	50	50	
SCM-C-MBA-PG	IV/137-1/SEC10/D	Startup & New Venture management	4	4	50	50	
SCM-C-MBA-PG	IV/137-1/GE3/A	Management Information Systems OR	02+02=04	4	50	50	100
SCM-C-MBA-PG	IV/137-1/GE4/B	Disaster Management	4	4	50	50	
Compulsory Total			12	12	150	150	
FUNCTIONAL ELECTIVES – I (Marketing Management)							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	IV/137-1/DSE13/I	Project Report and Viva Voce (on Major Elective (specialization))	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE14/I	Services & Relationship Marketing	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE15/I	Retail Management	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE16/I	Product & Brand Management	4	4	50	50	100
Electives Total			16	16	200	200	400

FUNCTIONAL ELECTIVES – II (Financial Management)							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	IV/137-1/DSE 17/II	Project Report and Viva Voce	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE18/II	Corporate Income Tax and Planning (Business Taxation)	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE19/II	Financial Services Management	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE20/II	Banking Services Operation	4	4	50	50	100
Electives Total			16	16	200	200	400
FUNCTIONAL ELECTIVES – III (Human Resource Management)							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	IV/137-1/DSE 21/III	Project Report and Viva Voce	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE22/III	Human Resource Training & Development	4	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE23/III	HRP and Strategic Human Resource Management	4	4	50	50	100
SCM-C-MBA-PG	IV/SC30/DSE24 /III	Performance Management & Retention Strategies.	4	4	50	50	100
Electives total			16	16	200	200	400

FUNCTIONAL ELECTIVES – IV (Information Systems Group D)							
Program Code	Numerical Code	Subject/Title of the Course	No. of lectures per week	No. of Credits per courses	Internal	University	Total Marks
SCM-C-MBA-PG	IV/137-1/DSE 25/IV	Project Report and Viva Voce	3+1=04	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE26/IV	Strategic Management of Information Technology	3+1=04	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE27/IV	Information Systems Audit & Control	3+1=04	4	50	50	100
SCM-C-MBA-PG	IV/137-1/DSE28/IV	Emerging Trends in Information Technology	4	4	50	50	100
Electives Total			16	16	200	200	400
Total			66	28	350	350	700

Summary of Credit System

Class	Total credit in the semester
M.B.A. Semester I	24
M.B.A. Semester II	28
M.B.A. Semester III	32
M.B.A. Semester IV	28
Total	112

M.B.A. Mark Distribution

Semester	Internal	University Exam	Total
M.B.A. Semester I	300	300	600
M.B.A. Semester II	350	350	700
M.B.A. Semester III	400	400	800
M.B.A. Semester IV	350	350	700
Total	1400	1400	2800

Types of courses in MBA curriculum

1	Core	15
2	Open elective	2
3	SEC	10
4	GE	4
5	DSE	28
Total courses		59

M.Com Syllabus 2019-20 (CBCS)							
SCHOOL OF COMMERCE & MANAGEMENT SCIENCES							
Name of the Class: M.Com (First Year: I Semester)							
Program Code	Numerical Code	Subject/ title of the Paper	No. of Lectures per week	No. of Credits Per Course	C.A.	U.A.	Total Marks
SCM-C-MCOM-PG	I/137-2/C1	Accounting for Business Decisions	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C2	Business Economics	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C3	Secretarial Practices and Company Law	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C4	Quantitative Techniques for Business Decisions	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C5	International Business Environment	4	4	50	50	100
Optional (To choose 1 out of 3)							
SCM-C-MCOM-PG	I/137-2/AECC1/A	Principles and Practices of Banking OR	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/SEC1/B	Business Communication OR	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/AECC2/C	Investment Management	4	4	50	50	100
Total			24	24	300	300	600

Semester: II							
Program Code	Course Code	Subject/ title of the Paper	No. of Lectures per week	No. of Credits Per Course	C.A.	U.A.	Total Marks
SCM-C-MCOM-PG	I/137-2/C6	Operations Research	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C7	Marketing Management	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C8	Financial Management	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C9	Human Resource Management	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C10	Advanced Accounts	4	4	50	50	100
Optional (To choose 1 out of 3)							
SCM-C-MCOM-PG	I/137-2/SEC2/A	E-commerce ## AND	2	2	0	50	100
SCM-C-MCOM-PG	I/137-2/SEC3/A	E-commerce lab OR	2	2	50	0	
SCM-C-MCOM-PG	I/137-2/AECC3/B	Labour Laws ## AND	2	2	0	50	100
SCM-C-MCOM-PG	I/137-2/AECC4/B	Industrial Relations OR	2	2	50	0	
SCM-C-MCOM-PG	I/137-2/AECC5/C	Organizational Behaviour ## AND	2	2	0	50	100
SCM-C-MCOM-PG	I/137-2/AECC6/C	Management Theory	2	2	50	0	
Total			24	24	300	300	600

Semester III							
Program Code	Course Code	Subject/ title of the Paper	No. of Lectures per week	No. of Credits Per Course	C.A.	U.A.	Total Marks
SCM-C-MCOM-PG	I/137-2/C11	Cost Accounting	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/SEC4	Computer Application in Business	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C12	Tax Planning	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C13	Insurance and Risk Management	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/SEC5	Foreign Language (Basics of Spanish/ French) or Tally	2	Non-Credit	50	Nil	50
Optional (To choose 1 out of 3) III							
Specialization in Banking & Finance - Optional 1							
SCM-C-MCOM-PG	I/137-2/DSE1/A	Banking Reforms	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE2/B	Legal Framework of banking	4	4	50	50	100
Specialization in Marketing Management - Optional 2 Intra Credit Transfer of M.Com-III Sem with MBA-III Sem							
SCM-C-MCOM-PG	I/137-2/DSE3/A	Consumer behaviour and Marketing research	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE4/B	Advertising, sales promotion, sales and distribution management	4	4	50	50	100
Specialization in Accounting & Taxation - Optional 3							
SCM-C-MCOM-PG	I/137-2/DSE5/A	Taxation-I	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE6/B	Corporate Accounting	4	4	50	50	100
Total			24	24	350	300	650

Specialization in Human Resource Management - Functional Elective-4**Intra Credit Transfer of M.Com-III Sem with MBA-III Sem**

SCM-C-MCOM-PG	I/137-2/DSE7/A	Leadership Skill and Change Management	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE8/B	International Human Resource Management	4	4	50	50	100

Semester IV							
Program Code	Course Code	Subject/ title of the Paper	No. of Lectures per week	No. of Credits Per Course	C.A.	U.A.	Total Marks
SCM-C-MCOM-PG	I/137-2/C14	Auditing	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C15	Entrepreneurship development	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/C16	Research Methodology	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/SEC6	Foreign Language (Advance Spanish/ French) OR Business Communication	2	Non Credit	50	Nil	50
Elective-IV (To choose 1 out of 3)							
Specialization in Banking & Finance - Optional 1							
SCM-C-MCOM-PG	I/137-2/DSE9/A	Recent Trends In Banking	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE10/B	Bank Marketing	4	4	50	50	100
Specialization in Marketing Management - Optional 2 Intra Credit Transfer of M.Com-IV Sem with MBA-IV Sem							
SCM-C-MCOM-PG	I/137-2/DSE11/A	Services and relationship Marketing	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE12/B	Retail Management	4	4	50	50	100
Specialization in Accounting & Taxation - Optional 3							
SCM-C-MCOM-PG	I/137-2/DSE13/A	Taxation II	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE14/B	Advanced Corporate Accounting	4	4	50	50	100
Specialization in Human Resource Management - Functional Elective-4 Intra Credit Transfer of M.Com-IV Sem with MBA-IV Sem							
SCM-C-MCOM-PG	I/137-2/DSE15/A	HRP and strategic Human	4	4	50	50	100
SCM-C-MCOM-PG	I/137-2/DSE16/B	Performance Management and Retention Strategies	4	4	50	50	100

Project							
SCM-C-MCOM-PG	I/137-2/C17	Project Report and Viva Voce in Specialized Area	4	4	50	50	10
Grand Total IV Semester			24	24	350	300	65

Classes	No. of credit per semester	Total marks per semester
M.Com I Semester	24	600
M.Com II Semester	24	600
M.Com III Semester	26 (including two Non-credit course)	650
M.Com IV Semester	26(including two Non-credit course)	650
Total	100	2500